



REMOTE PATIENT MONITORING START UP GUIDE

VALUE OF REMOTE PATIENT MONITORING (RPM)

CMS in 2019 created new reimbursement codes for connected care services that enable providers to manage and coordinate patient care remotely. In 2021, they expanded this opportunity with additional reimbursement codes. Together these codes are referred to as Remote Patient Monitoring (RPM).

The RPM codes:

- ✓ are separate from the more restricted telemedicine services
- ✓ make it easier for your clinic to build RPM programs into your current workflow, since services can now be performed by clinical staff (such as RNs) as well as physicians
- ✓ help to improve patient outcomes while driving recurring revenue for your clinic

REQUIREMENTS TO BILL FOR RPM



Patient consent



Ordered by qualified healthcare provider

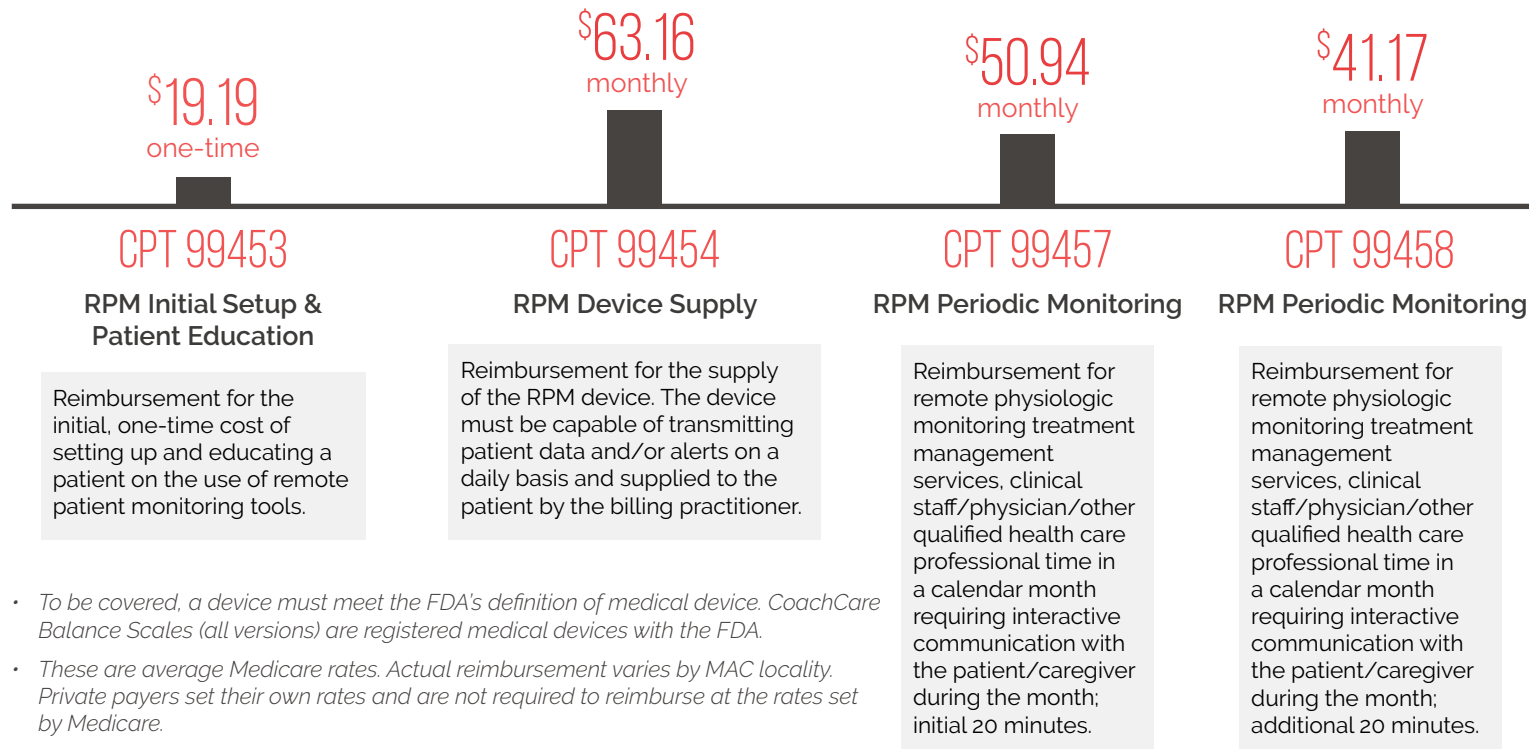


Data must be wirelessly transmitted to the provider

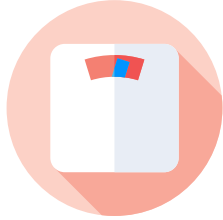
The data-monitoring services may be performed by the physician, by a qualified healthcare professional, or by clinical staff. Clinical staff includes, for example, RNs, and medical assistants (subject to state law scope of practice and state law supervision requirements).

LATEST APPROVED RPM CODES

The recent expansion and unbundling of reimbursable services by CMS presents several opportunities for providers to submit claims and receive reimbursement from Medicare for services provided through the CoachCare Platform, and many commercial payors are also reimbursing.



HOW COACHCARE QUALIFIES FOR RPM



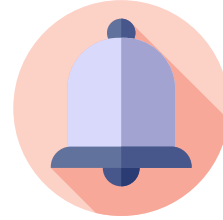
Wireless
Scale



Provider Dashboard
with Real-Time Data



Patient Consent



Daily Patient
Alerts / Reminders

WORKFLOW TO RECEIVE REIMBURSEMENT WITH COACHCARE

1

Get Consent from the Patient

Verbal or written consent and document in medical record

2

Set Up the Patient

- ✓ Ask patient to download your mobile app
- ✓ Enable RPM services for the patient in your dashboard
- ✓ Provide patient the wireless scale (or other connected device)

3

Monitor Patient Data

- ✓ You or your clinical staff monitor patient data via the dashboard as needed
- ✓ Record time spent viewing data and communicating with the patient and document in medical record

4

Export Billing Information

- ✓ If all requirements for billing a particular code are met, export patient billing file via simple .csv download
- ✓ Send file to billing to submit claim



SCHEDULE A DEMO

We would like to invite you to a 15-minute Q&A to answer any additional questions you might have and to share the potential revenue you might expect.

[Schedule a demo by clicking here](#)



Contact us for more information

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